INFORMATION BIDDERS SHOULD KNOW
REGARDING THIS BID OPPORTUNITY

This information may be useful to the bidder in preparing a bid for these facilities:

- Potential bidders will have the opportunity to inspect the properties in the contract and may do so by attending the scheduled visitation of the facilities **Tuesday, August 28, 2012** at 10:00AM. Representatives from the Division of Parks will be available to answer questions during this scheduled time.

- The Geneva Marina is currently operated by Xanterra Parks & Resorts, Inc.

- The state park currently operates the campgrounds and cottages at Geneva State Park.

- Delaware North Companies, Inc. currently operates the Lodge at Geneva State Park.

- The Geneva Marina currently has a balance in the **Maintenance, Repair and Replacement Fund** of **$29,315.31 as of August 20, 2012.**

- The Concessionaire is responsible for utility costs. Below are the utility costs for the calendar year 2011 and year to date 2012:

2011 Electric Utility Data

	Cost	KWH
January	434.47	2672
February	471.24	3306
March	392.2	2360
April	467.62	2990
May	1025.39	5890
June	2973.39	21890
July	4340.25	33493
August	5643.41	46173
September	4780.79	36741
October	3766.27	28115
November	1825.91	14679
December	686.37	4135
2011 Total	**26807.31**	**202444**

2012 Electric Utility Data

	Cost	KWH
January	508.83	3434
February	521.36	3766
March	535.43	3690
April	681.15	4703
May	1068.88	7667
June	2968.87	23295
July	4586.19	39703
August	6211.49	53131
September		
October		
November		
December		
2012 YTD	**17082.2**	**139389**

2011 Water-Sewer Data

Billing Cycle	Water	Sewer	Admin Fee	Total
12-10-10 to 01-11-11	159.41	15.52	$2.00	**176.93**
01-11-11 to 02-11-11	159.41	15.52	$2.00	**176.93**
02-11-11 to 03-14-11	159.41	15.52	$2.00	**176.93**
03-14-11 to 04-11-11	159.41	15.69	$2.00	**177.1**
04-11-11 to 05-10-11	236.57	62.11	$2.00	**300.68**
05-10-11 to 06-08-11	410.18	170.38	$2.00	**582.56**
06-08-11 to 07-07-11	696.42	394.94	$2.00	**1093.36**
07-07-11 to 08-04-11	947.72	675.64	$2.00	**1625.36**
08-04-11 to 09-06-11	721.55	423.01	$2.00	**1146.56**
09-06-11 to 10-05-11	371.6	146.32	$2.00	**519.92**
10-05-11 to 11-03-11	532.35	246.57	$2.00	**780.92**

2012 Water-Sewer Data

Billing Cycle	Water	Sewer	Admin Fee	Total
11-03-11 to 12-06-11	$165.84	$18.00	$2.00	**$185.84**
12-06-11 to 01-06-12	$159.41	$15.99	$2.00	**$177.40**
01-06-12 to 02-06-12	$159.41	$15.99	$2.00	**$177.40**
02-06-12 to 03-05-12	$159.41	$15.99	$2.00	**$177.40**
03-05-12 to 04-03-12	$172.67	$22.01	$2.00	**$196.68**
04-03-12 to 05-02-12	$232.34	$58.10	$2.00	**$292.44**
05-02-12 to 06-01-12	$664.98	$342.81	$2.00	**$1,009.79**
06-01-12 to 07-02-12	$1,005.38	$711.73	$2.00	**$1,719.11**

Questions regarding the Sample Contract, bid package information or the bidding procedures may be addressed to:

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